Is your School online ready?



Questions	Yes	No
Do you have a favicon for your school?		
Do you own a domain name that matches your brand name?		
Is your website designed for mobile-first?		
Does your website include a Homepage?		
Does your website include an About Page?		
Does your website include a Faculty & Staff Page?		
Does your website include an Admissions Page?		
Does your website include an Academics Page?		
Does your website include a Contact Page?		
Are you answering the appropriate questions for visitors on each page?		
Are you using the appropriate imagery and photography throughout your site?		
Do you have a way to capture email addresses from your website?		
Are you offering something of value in exchange for an email address?		

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	Questions	Yes	No
(A)	Have you ever run an SEO audit on your website?		
	Are you using an email marketing tool to stay in touch with customers and prospects?		
	Do you have a series of automated emails ready to go out to new subscribers?		
	Do you have a written plan to send an email at least once a month?		
	Do you have any ideas for other emails you may want to automate?		
	Are you using social media channels for your institution?		
	Have you reserved your school name on the major social channels?		
	Have you chosen one channel as your primary area of focus?		
	Are you engaging with people trying to interact with your school on this channel?		
	Have you set business goals for your social activity across this channel?		
	Do you have a written social plan to achieve those goals?		
	Have you identified the listings and review sites that are important for your school?		
	Have you claimed your school on listings and sites including "GoogleMyBusiness"?		
	Have you confirmed the information is accurate on these sites?		
	Are you engaging with people on these platforms?		

Questions	Yes	No
Do you have a way to easily create content on your website, such as a blog?		
Do you have a content plan that answers your audience pain points?		
Have you made a list of commonly asked questions from your prospects?		
Do you have a written plan to publish answers to those questions on a consistent basis?		
Have you established an SEO strategy for your content?		
Are you currently doing any paid advertising?		
Have you set aside a small budget to test your paid advertising efforts?		
Do you have a written plan for paid advertising efforts?		
Do you have a key metric that's important for your institution?		
Are more people visiting your website than during the previous period?		
Are more people joining your email list than during the previous period?		
Are more people contacting you than during the previous period?		
Are more people enrolling than during the previous period?		



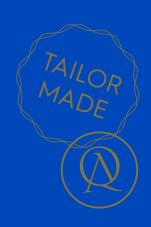


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Sources, references and inspirations.

